

Bionest, a fast-growing strategy consulting firm specialized in life sciences, is looking to hire Senior Project Managers located either in our Paris or New York Office.

Your role

The key responsibilities of a senior project manager in strategy consulting are split between project management and business development:

Project management (90%)

- Manage 2-3 strategy projects with biotech or biopharma clients at a time (team of 1-4 consultants on each project)
- Responsible for the accuracy and quality of deliverables
- Direct point of contact with clients (i.e., calls, presentations)
- Mentor and train analysts & associate consultants
- Participate in primary and secondary market research efforts
- Drive synthesis and analysis of findings
- Develop insights and final recommendations for clients

Business development (10%)

- Support Principals, and Partners in developing proposals
- Active role in supporting senior management business development efforts
- Potential for attending major conferences (e.g., BIO, JP Morgan, ASCO)
- Potential to develop your own specialty area (e.g., geography, therapeutic area, technology)
- Actively involved in firm leadership initiatives

Duration Permanent, full-time

Location Bionest – Paris or NY Office – Limited travel

Requirements

Applicants must meet the following requirements:

- 4 years minimum of consulting experience
- Proven experience as project manager
- Strong knowledge of the life sciences market (previous experience mandatory)
- Fluent in English
- Motivated, taking initiatives and independent
- A learning mindset with strong management skills and the ability to deliver high-quality outputs under time-pressured deadlines
- Strong communication skills, both written and verbal
- Proficiency in the use of Microsoft Office, particularly PowerPoint and Excel
- Excellent attention to details
- A positive attitude and the drive and desire to progress in the organization
- Entrepreneurial mindset
- Ability to work in the US (for NY-based applications) or the EU (for Paris-based applications)

The company

Bionest is a fast-growing boutique strategy consulting firm focused exclusively in life sciences with 2 main offices (Paris, New York). Our clients include large and specialty biotech/pharma, medical devices, diagnostics, and service-based companies. Founded in 2003, with offices in Paris and in New York, our international team now includes 25 professionals.

Bionest Partners is an equal opportunity employer.

Bionest's expertise includes:

- Go-to-market strategy, including international market entry
- Market access and pricing strategies
- Corporate development strategy, including franchise and portfolio strategy
- Personalized medicine development strategy
- Digital Health

What Bionest offers

- Exposure to senior collaborators with direct interactions with partners
- Dynamic job environment (start-up mindset)
- Steep learning curve in an international setting
- Work-scope diversity (variety of projects, 10% of time dedicated to BD)
- Opportunity to evolve quickly in the company
- Attractive salary package
- Health insurance (extensive coverage)

Application

NYC applications: send a CV and cover letter to recruitnewyork@bionest.com

Paris applications: send a CV and cover letter to recruitparis@bionest.com

Subject line should be: "Senior PM – Life Sciences – [Name of the Candidate]"