

Your role

The key responsibilities of Project Managers are split between project management and business development, as follows:

Project management (90%)

- Manage 2-3 projects at a time (team of 1-4 consultants on each project)
- Responsible for the accuracy and quality of deliverables
- Direct point of contact with clients (i.e., calls, presentations)
- Mentor and train associate consultants and consultants
- Participate in primary and secondary market research efforts
- Drive synthesis and analysis of findings
- Develop insights and final recommendations for clients

Business development (10%)

- Active role in supporting senior management business development efforts
- Support Senior Manager, Principal, and Partner in developing proposals
- Potential for attending main conferences (e.g., BIO, JP Morgan, ASCO)
- Potential to develop own specialty area (e.g., geography, therapeutic areas, technology)

Duration Permanent, full-time contract

Location Bionest – New York or Paris Office

Requirements

Applicants must meet the following requirements:

- 4 years minimum of consultant experience
- Proven experience as a project manager
- Good knowledge of the life science market (previous experience mandatory)
- Fluent in English
- Motivated, self-initiating and independent
- A learning mindset with strong management skills and the ability to deliver high-quality outputs under time-pressured deadlines
- Strong communication skills, both written and verbal
- Proficiency in the use of Microsoft Office, particularly PowerPoint and Excel
- Excellent attention to details
- A positive attitude and the drive and desire to progress in the organization
- An entrepreneurial mindset

The company

Bionest is a boutique strategy consulting firm focused exclusively on life sciences. Our clients include large and specialty biotech/pharma, medical devices, diagnostics, and service-based companies. Founded in 2003, with offices in Paris and in New York, our international team now includes 40 professionals.

Bionest's expertise includes:

- Go-to-market strategy, including international market entry
- Market access and pricing strategies
- Corporate development strategy, including franchise and portfolio strategy
- Diagnostics and personalized medicine development strategy

Bionest provides a dynamic and challenging environment for consultants to progress rapidly as the company grows. The breadth of our healthcare clientele and the projects that we offer ensure exposure to both interesting projects and extensive contact with international clients. Assignments are conducted in the major European markets as well as in North America and Asia. Visit www.bionest.com

Application

New York: Send a CV and cover letter to recruitnewyork@bionest.com. Subject line should be: "Manager – Life Sciences – [Name of the Candidate]". It may take up to three weeks for your application to be processed.

Paris: Send a CV and cover letter to recruitparis@bionest.com. Subject line should be: "Manager – Life Sciences – [Name of the Candidate]". It may take up to three weeks for your application to be processed.